

Bijlage 1: voorbeeld van een export offerte

LEEFLANG & Zn. BV milling cutters

Westzijde 318

1506 GJ ZAANDAM, the Netherlands

tel.: +31-75-6814818

fax: +31-75-6162882

Chamber of Commerce Amsterdam registration no.: 123457

VAT-number: NL003567823

Khatiam Ltd.

att. mr Samak Na Ayutthaya M.R.

Vice-president

106 Wireless Rd.

BANGKOK 10330

THAILAND

our ref:

PL789

subject:

offer free of engagement

date:

12.10.2000

Dear mr Samak,

Thank you for your fax dated 11 October. We are pleased to provide you with our quote for the delivery of Lee flank milling cutters.

You will appreciate that this quote is without commitment and shall remain valid until 12 December.

Quotation for: **Lee flank milling cutters, model 8894**

price includes the following:

- manuals and safety instructions in English
- Full Ce-marking, EMC, 9001 ISO

Terms of sale:

Price: Lee flank milling cutters, model 8894 USD 250 (unit price)

Terms of delivery: FOB, Rotterdam (in accordance with incoterms 2000)

Terms of payment: 100 % as per shipping documents and invoice based on an irrevocable letter of credit, confirmed by a first class Dutch bank.

Packing: seaworthy

Spare parts: not included

This quotation is subject to our General Terms and Conditions, which you'll find enclosed.

We trust that this quotation is of interest to you, and we look forward to receiving your order. If you have any further questions, please don't hesitate to contact us at the above phone number.

Yours Sincerely,

P. Lee flank

Managing-director